

NO. 18.

## What Automobile Distributing Company

Located at 1707 14th St. N. W.

Is the largest in the entire South, selling two thousands cars annually?  
What two prominent makes of cars do they handle?  
What is the name of the first popular priced 8-cylinder car to be built in America?  
Name the first car to be run over the streets of Detroit and name of builder.  
What is the name of the largest car built in America selling under \$950 and built within 100 miles of Washington?  
What model car does this company sell that is advertised as being "Tailored for Her Majesty, the American Woman?"  
Give name of distributors and telephone number.

## Wm. P. BARNHART & CO.

1707 Fourteenth Street N. W.

King & Pullman. King. King. Charles King. Pullman. Pullman De Lux Coupe. North 196.

The KING "Eight" at \$1,150, 6-passenger model, and \$1,350, 7-passenger model, is the only successful popular priced "Eight" in America.  
The PULLMAN at \$740 is the biggest car in America under \$950 and is as large and powerful as any "Six" from \$1,000 to \$1,200. It is the most popular car in America under \$1,000.

NO. 17.

QUESTION NO. 1. What is the name of the shoe store located on Seventh street below D street, whose name has become a by-word for over forty years, because of its reputation for honest goods at lowest prices? Give exact address.  
QUESTION NO. 2. What is the name and price of the Surgical Shoes that this store is featuring, and are the sole agents for in the District of Columbia?  
QUESTION NO. 3. What service does this store feature for feet that are deformed or hard to fit?  
QUESTION NO. 4. What sort of a demonstration have they held recently? Was it a success?  
QUESTION NO. 5. What other lines of merchandise do they carry besides shoes?

## FAMILY SHOE STORE

310 and 312 Seventh Street N. W.

Ground Gutter Surgical Shoes. They are the sole agents for the District of Columbia. They cost \$1.00 per pair.  
The Family Shoe Store employs continuously the services of an expert fitter, who examines your feet free of charge, and recommends the style of shoe that your feet require, to give you ease and comfort in walking.  
The Family Shoe Store has been conducting a demonstration of the many devices used for correcting foot troubles. It was a big success.  
They also carry a full line of hosiery for men, women and children.

NO. 18.

## QUESTIONS

Who is the renowned Druggless Physician, located in the Bond Building, who, through his enforced-restored Blood Circulation has attained such an enviable reputation in the treatment of Chronic Diseases?  
How many years of Practice, and how many years in Washington has he espoused and exemplified the Rationale Druggless Healing?  
What is onus of disease?  
Give name of Treatment and Address.

## PROF. H. N. D. PARKER

Suite 710-715 Bond Building.

Fifty-one years of Practice, Last 13 Years in Washington.  
"Chronic Disease" Interference with the Normal Circulation of the Blood and Essential Fluids of the Body.  
THE VACUUM TREATMENT.

NO. 19.

What large store located on G street, in the center of the business district, handling among others of its line of building materials, "Kias Hanges"?  
Give name of range and ten points wherein it differs from other gas ranges manufactured.  
To the contestant giving the nearest, nearest answer to this advertisement will be awarded one of the above ranges.

## BARBER & ROSS

Corner Eleventh and G Streets N. W.

Name of the Range is "New Method" Gas Range.

Point No. 1. Vitrova Enamel Steel Burners; point No. 2. Swinging Slammer Burner; Point No. 3. Broiler Oven; Point No. 4. Baking Oven; Point No. 5. Divided Oven Door; Point No. 6. Valves; Point No. 7. Adjusting Needle and Cleaner; Point No. 8. Oven Door Construction; Point No. 9. Self-mounted Steel Feet; Point No. 10. Towel Rods on Side.



What song does this Musical Circle represent?

What firm used this circle in advertising?

What is his present location?  
Which of the world's greatest pianos is handled exclusively by him?

"Auld Lang Syne."  
EVERETT PIANO

NO. 21.

What is Washington's chief fun center, devoted to high-class Girlie productions, featuring "America's foremost comedies?"  
What is the name of the show next week? What is the leading lady's name?

What is the manager's name of this popular playhouse?

## GAYETY THEATER

513 Ninth Street

HARRY O. JARBOE, Manager.

"Bob Manchester's Big Show" with Mollie Williams.

NO. 22.

What is the name of the Seventh street department store, near H street, known as Washington's Millinery Center?  
Why does this store do the largest millinery business in Washington?  
When was a department of boys' clothing and furnishings added to this store?  
What extraordinary bargain for the benefit of "who, what, where" Quiz contestants is offered at this store during time of Quiz?  
Give name of this store, when established, and address.  
See bulletin at elevator.

## KING'S PALACE, 810-16 7th St.

Established 1859.

King's Palace does the largest millinery business in Washington because of correct styles, matchless values and incomparable variety. Last spring just before Easter King's Palace introduced a department of boys' clothing and furnishings which has grown into one of Washington's most successful centers for outfitting the youngster. The Quiz bargain was the "Wonder" \$20 Talking Machine, \$5.95.

NO. 23.

Who Is the Popular Host of Specialties in the Food Line Whom Everybody Knows

Runs both restaurant and hotel?  
Supervises it personally?  
Is jolly and pleasant to talk to?  
His place is getting entirely too small?  
Give name of hotel?  
Price of rooms with bath?  
Price of 1916 Cadillac for hire?

## THE OCCIDENTAL

1411-1413 Pennsylvania Avenue.

Where official and business Washington congregates. Rooms with bath, \$2.00 per day; unexcelled cuisine. Cadillac seven-passenger cars, \$3.00 per hour, for hire.

# Who? What? Where? QUIZ

## Winners' Names Announced on Opposite Page

NO. 24.



This famous trade mark will always recall to your mind the telephone number of the local agency of one of the oldest, largest, and strongest insurance companies in the United States, named after a signer of the Declaration of Independence, and organized in the second year of the Civil War.

What is the name of this Life Insurance Company?

What is the name of and the premium at age thirty-five on a One Thousand Dollar policy that becomes paid up in eighteen years by paying about the same premium for eighteen years that you would have to pay for twenty years in most other companies?

What is the name of the Accident Insurance Company also represented by this agency that gives a health and accident contract, paying you One Hundred Dollars a month for either accident or sickness, with a Five Thousand Dollar death benefit which increases to Seventy-five Hundred Dollars in five years, at a premium of only Thirty-six Dollars a year?

Give name of manager, one special agent and agency address.  
The John Hancock Mutual Life Insurance Company, 24-25 Wyatt Building, northwest corner F and Fourteenth streets, GUST. G. REINIGER, District agent.

Special agents: W. E. Ruthrauff, H. E. Munn, C. R. Rowdybush, W. H. Spurgin, F. A. Marsh, E. J. Taylor, and E. M. Duvall.  
Eighteen Payment Life Contract. Gross premium only \$37.00 per \$1,000.  
The Standard Accident Insurance Company. Health and accident insurance without frills.

NO. 25.

Why is the Women's Specialty Shop, at 402 Seventh street, the most popular suit store in Washington?

Why are their \$15 suits superior to the average \$25 suits sold elsewhere?

## GAMMOND CO.

402 Seventh Street.

Is the most popular suit store because it gives better values and service and never disappoints.  
Its specialty being \$15.00 Suits, all efforts are centered on this production.

NO. 26.

Who is the tailor located on F near Ninth that makes the best tailor-made suits of the newest and finest fabrics, and whose slogan is "The Tailor Who Will Dress You Better"? What's his name, address, when established, and phone number?

What electric sign with an invitation does he display in his store?

## OMOHUNDRO

818 F Street.

Established 1907. Phone Main 4956.

The most complete stock of fine fabrics offered to the Washington public by any local tailor.  
You are invited to visit the two floors of unexcelled workrooms.

NO. 27.

Who is the popular druggist who has gained such an enviable reputation and has become renowned for varied and complete line of drugs and supplies? He has two stores. One the Treasury Building is opposite. The other near Ninth street, on another prominent thoroughfare.  
A department of importance is about to be added to the largest store. Name store and what is the department that will be for your comfort?

What four special bargains is he offering to contestants of Quiz? Give name and addresses.

## AFFLECK'S DRUG STORE

Fifteenth and F Sts. G St., near Ninth.

A complete ladies' goods department consisting of rubber goods, manure, hair dressing, scalp and facial treatment is to be opened at the Fifteenth and F streets store in connection with the large ladies' department and writing rooms. Four bargains were: 50c Daggett & Ramadell's Cream, 29c; 60c candles, 29c; 50c face powder, 17c; \$1.00 alarm clocks, 49c.

NO. 28.

What is the name of the photoplay theater on Ninth street that has the ladies' shoppers matinee and shows only America's greatest productions? Give schedule of starting time of features shown daily. Name picture you liked best Quiz week.

## CRANDALL'S

Ninth and E Streets.

Washington's Exclusive Photoplay House. Schedule of features shown daily. 11 a. m., 12:15 p. m., 1:30 p. m., 2:45 p. m., 4 p. m., 5:15 p. m., 6:30 p. m., 7:45 p. m., 9 p. m., 10:15 p. m.

NO. 29.

There is a jeweler and optometrist located on F street near Ninth who advertises look for the big clock. Why is his store so popular? Why can he offer jewelry and optical work at such remarkably low prices? What special (for which he is sole agent) is he offering to contestants of Who? What? Where? Quiz?

## SELINGER

820 F Street, Cor. Ninth.

"Look for the Big Clock."

So popular because he offers better values than can be obtained elsewhere, backed by the most cordial treatment. He offers such low prices because he manufactures on the premises in his own shops.  
The Who? Where? What? Special is a unique key chainette that prevents keys from bunching in pocket.

NO. 30.

Who sells the Crow Elkhart cars?  
Where is their Washington sales room? Name another sales room.

What are the Crow Elkhart slogans?

Why is the Crow Elkhart car the best value for the money?

What distinctive model has the Crow Elkhart car?

Where is the Crow Elkhart car made?

## THE CROW MOTOR SALES CO.

819 Twelfth Street N. W., Washington, and 1675 Broadway, New York.  
Made to make good and the car with a heart to climb any hill. Its easy riding quality, its high-grade of materials used, its unsurpassed workmanship and great power.

THE CLOVERLEAF ROADSTER. ELKHART, INDIANA.

NO. 31.

What is the name and address of the popular "Incorporated" restaurant formerly located in the old Bancroft House, now located in the center of everything, in Twelfth street, where they serve the best 50-cent dinner in Washington?  
Why is it so popular with lady shoppers and business men for luncheons? For what purposes can you secure second and third floors for? What attraction do they furnish with afternoon teas, and what do they excel in made "home style," to deliver at your homes? Where is branch of restaurant located? And name manager.

## TEA CUP INN

611 Twelfth St. 732 Fifteenth St.

HARRY E. MAYNARD, Manager.

So popular on account of home cooking and dainty teas with added attraction, dancing. Second and third floors may be reserved for dinner, card parties, dances, etc. We manufacture and deliver the finest rolls, pastry and delicacies in Washington.

NO. 32.

What ladies' suit and hat shop with a green tile front in Seventh street, near H, gives the biggest values in the city in women's suits at \$9.90, \$12.90 and \$14.90?

How many years of successful business are back of every article sold there?

What extraordinary bargains will be offered for the contestants' benefit during this contest?

Give name of firm and address.

## SIGMUND'S

736 Seventh Street.

Established Twenty Years.

Our new millinery department on second floor offers the biggest values on Seventh street.  
The extraordinary bargains were, \$1.00 Lingerie Waists, 39c; \$1.95 Silk Poplin Dresses, \$4.90; \$2.00 All-wool Suits at \$12.90.

NO. 33.

What is the name and address of the largest combined storage and drayage company in Washington?

What are the different branches of their business?

About how many horses and autos do they operate?

How many private storage rooms have they in their fireproof building?

For how many stores do they handle the entire package delivery?

What is the name of the company?

Freight Delivery, Package Delivery, Storage, Furniture Moving, Heavy Hauling and Packing.

We deliver the packages of 178 Washington stores. About 400 horses and 22 autos. \$40 storage rooms.

NO. 34.

What is the largest business college in Washington, located on a prominent corner opposite a truck company and next door to a national bank?  
How long has this school been established in Washington? Name courses of study offered and the number of students in attendance at the present time.  
Why are the courses offered by this school superior to those offered by other business schools in the city?  
Why is it that this school procures such good positions for its students, and what national advantage does it offer to its graduates?  
Why is it possible for students to enroll at any time in the year?

STRAYER'S BUSINESS COLLEGE, Ninth and F Streets.

Strayer's Business College was established in Washington in August, 1906, and offers thorough courses in both the Day and Night schools in Scotland, Touch Typewriting, Bookkeeping, Civil Service, Accountancy, and English.

The courses offered by Strayer's Business College are superior because the text-books used are recognized by leading business educators throughout the country; the teachers employed are men and women who have been especially selected on account of their educational qualifications and special ability to instruct in their respective subjects.

The training offered a Strayer student is of such a high order that business men recognize its superiority and when vacancies occur in their offices, Strayer's is usually given first consideration. The school is a member of the National Association of Accredited Commercial Schools.

This adds much to the value of its diploma, because it is a guarantee of efficiency.

Strayer's Business College gives individual instruction and thereby makes it possible for students to enroll any day in the year.

NO. 35.

## Who Are the Popular Jewelers Located Cor. 7th and D Sts.

That carry the largest line of diamonds and watches south of New York?

What small article do they sell that has been a household necessity in Washington's best homes for twenty-five years?

## R. HARRIS & CO.

Washington's Leading Jewelers

For More Than a Generation.

The R. Harris & Co. Silver Polish, half pint jars, 25c. Will keep your silver like new. Positively cleans without scratching.

NO. 36.

## What Cordial

—that has a forty-year reputation behind it and has become a household word for colds, coughs, grippe, etc., is manufactured in Washington at 909 Seventh street northwest and only obtainable there?

Why do physicians recommend it so highly and what year and exposition was it awarded medal?

What is the name of this delicious cordial?

Name distributor, give address and slogan.

## CHRISTIAN XANDER

"Family Quality House."

909 Seventh Street N. W.,

Washington, D. C.

Sole producer and manufacturer of "MELLISTON" Wild Cherry Cordial. Medal Paris Exposition 1900.

So popular because made from the finest rubia variety of wild cherry. Exquisite in taste and of exceptional medicinal value as testified by hundreds of physicians.

NO. 37.

Name a department store in Seventh street near F noted for its liberal service to its customers.

This store has the most perfectly equipped talking machine department in the city. In what section of the store is this department located?

By what name is this new department known?

Name the celebrated talking machines they sell.

Mention some of the advantages of buying talking machines at this store.

What nationally known brand of men's clothing are they exclusive Washington agents for?

## Hecht & Co.

Seventh Street Near F.

On the Second Floor, in the Annex.  
The Edison Diamond Disc Phonograph and the Columbia Gramophone.

Easy weekly terms of payment—So a week will pay for a Columbia Gramophone. Any model sent to the home for TEN DAYS FREE TRIAL. There is no fine payment necessary. Even the record selections can be changed on one's account. Love talking machine Hecht & Co. will guarantee the kind to repair for two years absolutely FREE.  
Society Brand Clothes for men and "MEN WHO STAY YOUNG."

NO. 38.

What is the name of the largest coal company in Washington; when was it established, and what was the original firm name?

How many tons per day can it deliver at retail?

What particular points in the management and operation of its business appeal to you?

## J. Maury Dove Company

WHOLESALE—COAL—RETAIL

Established 1850.

Successor to Stover & Co.

Retail Capacity 1,600 Tons Per Day.

Our customers receive the most courteous treatment, their orders are handled with despatch and they are given the best coal that can be bought.